



# Tentative Agenda

## Illinois Cemetery and Funeral Home Association 89th Annual Fall Convention

Harrah's Joliet Casino & Hotel, 151 N. Joliet Street, Joliet, Illinois 60432 815-740-7800

September 27th		September 28th	
Time		Time	
8:00 a.m. - 10:45 a.m.	Supplier Set-Up - Bring Raffle Donations	8:00 a.m.	Registration Begins
9:30 a.m. - 10:00 a.m.	Board of Directors Meeting	8:15 a.m.	<i>Continental Breakfast - Sponsored by The Tribute Companies</i>
10:00 a.m.	Membership Meeting	8:50 a.m.	Opening Remarks
10:30 a.m.	Continuation of Board Meeting	9:00 a.m.	<b>"Remaining Relevant in an Ever Changing World"</b> - Speaker - Christopher Kuhnen, Vice President of Pre-Need Marketing Course Objective: Educate participants how to think, organize, and prepare for their pre-need program and sales practices.
11:20 a.m.	Registration Begins	9:50 a.m.	<i>Mid-Morning Soda Break - Sponsored by Mork Mausoleum Construction, Inc.</i>
12:20pm	Opening Remarks - Introduction of Suppliers	10:05 a.m.	<b>"The Ultimate Cemetery Knowledge Game"</b> - Steve Morrill, ICFHA General Counsel and Lobbyist, and Proctors Course Objective: Educate participants about business operations and definitions.
1:00 p.m.	<b>"Gardening with Mother Nature"</b> - Kelly Allsup, University of Illinois Extension Horticulture Educator Course Objective: Provide gardeners the the skills and techniques needed to maintain an optimal garden.		
1:50 p.m.	<i>Afternoon Treats - Sponsored by Access Financial Group Interment Trust Services</i>	10:55 a.m.	<i>Message Break - Sponsored by TBA</i>
2:05 p.m.	<b>"The Future of Cemetery Care"</b> - Gino Merendino, Chief Gardener for Merendino Cemetery Care Course Objective: Learn about maintaining cemeteries by keeping care expenses to a minimum.	11:10 a.m.	<b>"The Ultimate Cemetery Knowledge Game" Cont.</b> - Steve Morrill, ICFHA General Counsel and Lobbyist, and Proctors Course Objective: Educate participants about business operations and definitions.
2:55 p.m.	<i>Soda &amp; Message Break - Sponsored by TBA</i>	12:00 p.m.	Cash Prizes, Conference Concludes - Supplier Breakdown
3:10 p.m.	<b>"Dare to be Great - "Why not Me?""</b> - Speaker - Dan Hampton, Former NFL Superstar with the Chicago Bears Course Objective: Inspirational and motivational presentation on being the best you can be.		
4:00 p.m.	Session Ends		
4:10 p.m.	Autograph signing and pictures with Dan Hampton		
4:10 p.m.	<i>Wine, Beer, Crackers, Cheese and Fruit - Sponsored by TBA</i>		
5:30 p.m.	Cocktails - Sponsored by Coldspring		
6:30 p.m.	Dinner		
7:30 p.m.	Cocktails - Sponsored by Matthews International		
8:30 p.m. - 11:00 p.m.	Cash Bar		